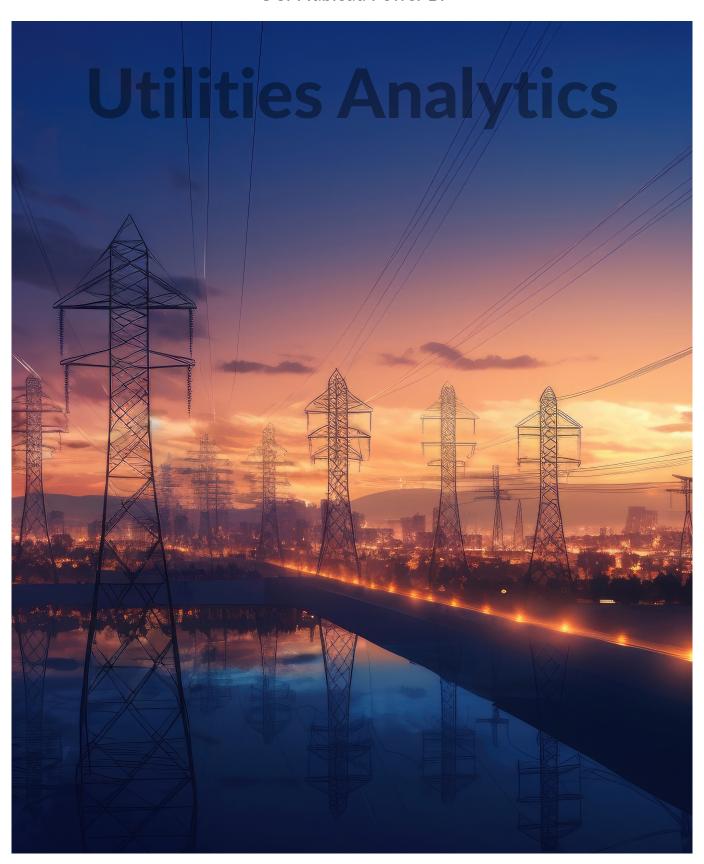


Multi-Platform Analytics & Insights

OUA Tableau Power BI



Utility Problem Statement

Vast Expansion of Data for Interrogation

Digital Transformation, Artificial Intelligence and Machine Learning are driving a new universe of business realities and opportunities for utilities.

- Digital Transformation of Utilities
- Real-time customer orders, inquiries, and transactions
- Real-time monitoring of utility processes
- New investments in monitoring, understanding, and predicting customer behavior and operational events
- Expansion of Artificial Intelligence and Machine Learning in the operational landscape

New Realities: Mining for Business Value

- Customer expectations are increasing dramatically
- Operational excellence is becoming the norm
- Data-driven decision-making
- Discovering value with customer, meter, and field activity services data combined

New Opportunities: Real-Time Decision Support

- Insights into customer preferences and behaviors, enabling new revenue opportunities
- Operational improvements
- Automation
- Reducing SLA with Predictive Analytics



Business Impacts

Increased expectations for customer participation in energy management and spending; uncertainty about investing in new tools and technologies, missed opportunities to delight customers, and unlock new revenue opportunities.

Introducing a new option to unlock business intelligence and analytics across the Oracle Utilities solution set

Confidence

- Making the right technology investments
- Understanding the data and what to do with it
- Innovating to meet customer demands
- Business processes will support new offers, alerts, interactions, and Transactions
- Ability to define and meet new SLA's
- Employee morale

Customer Expectations

- Real-time Participation in Consumption and spending decisions
- High Automation of Mundane Interactions
- Availability of Comparative Data and ease of understanding it



- Opportunities emerging, but how to recognize them?
- IT spending is increasing, but the search for a clear, unifying strategy continues
- People, processes, and tools disrupted by continuous change

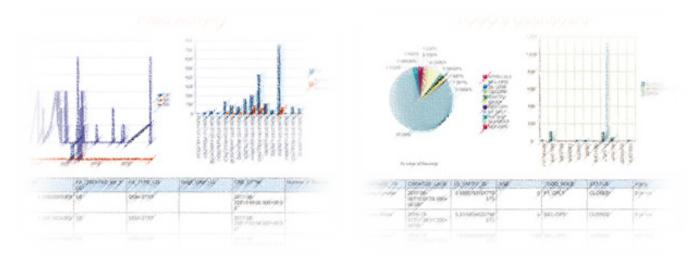


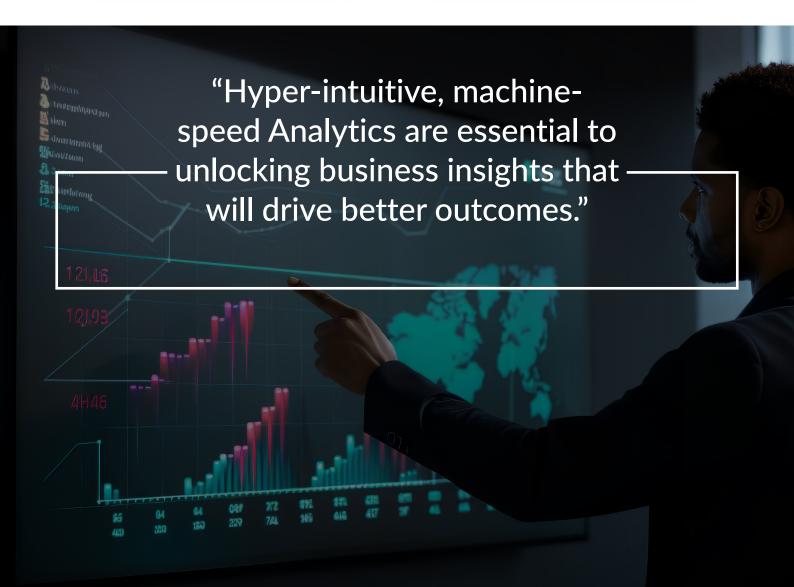
CriticalRiver Solution

Solution Overview

32 essential algorithms to interrogate Oracle Utilities' application data, alerts, and exceptions to deliver critical business insights in real-time.

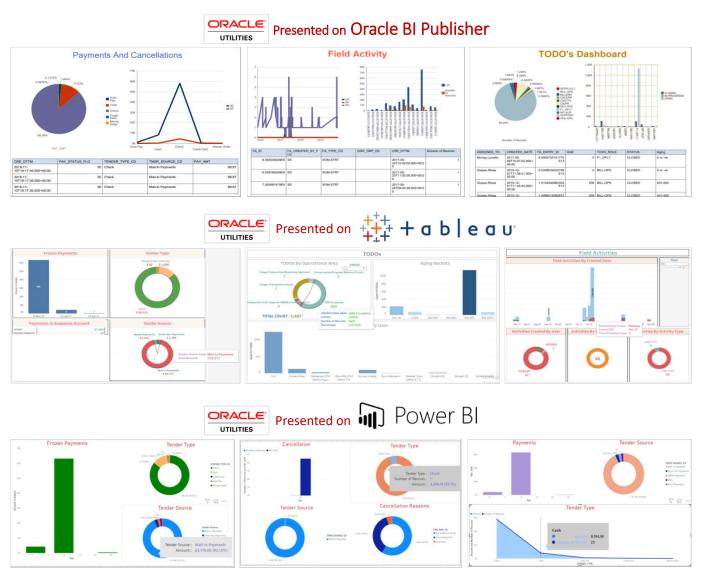
- Current snapshot of a utility's operational health
- Finding a correlation between operational activities, business KPIs, and causation
- Get to the root causes quickly to improve operational and business efficiency
- Customer Service, Operations, and Financial-Focused Dashboards
- Great visualizations are available on multiple front-end presentation layers





Business Benefits

"Advanced Interrogation of Solution Components and Data that Delivers Critical Business intelligence and insights with flexible front-end presentation options."



CriticalRiver Analytics - Focus Areas

REVENUE: Inflow patterns of payments and sources of Payments, Tender Types of Payments, Late Payments, Adjustments

PAYMENTS & CANCELLATIONS: Causations, tender types leading to cancellations

REVENUE PROTECTION: Accounts receivables, non-payment disconnects/reconnects, write-offs, Pay plans, collection processes

TO-DO Management: Operational Areas, Backlogs, SLA distribution

BILLING: Expected vs. Generated Bills, 0 consumptions, delayed bills, rebates, and Adjustments

METERS: Actuals vs. estimated reads, delayed meter reads, installs

CUSTOMER CONTACTS:

Service type, contact type, complaints type distributions

FIELD ACTIVITIES: Field activities by Operational Area, Service Type, and SLAs





Oracle Utilities Resources & Value-Add Solutions

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Locations









